# DAF Trucks N.V.







DAF is leading the way in electric drivelines for zero emission distribution in urban areas. The CF Electric offers a full electric range of over 200 kilometers and its batteries can be charged quickly and efficiently thanks to premium PACCAR charging stations.

# Statement of Company Business

DAF Trucks N.V. is a technology company and the premier commercial vehicle manufacturer in Europe. DAF is a whollyowned subsidiary of PACCAR Inc, the global technology leader in the design and manufacturing of premium quality light, medium and heavy-duty commercial vehicles. PACCAR also designs and manufactures advanced diesel engines, provides financial services and information technology and distributes truck parts related to its principal business.

DAF manufactures its industry-leading trucks in world class facilities in Eindhoven (The Netherlands), Westerlo (Belgium), Leyland (United Kingdom) and Ponta Grossa (Brasil). DAF trucks are also assembled in Bayswater (Australia) and Taichung (Taiwan).

DAF's engine factory, component plant, press shop and final assembly line for CF, XF, XG and XG<sup>+</sup> models are located in Eindhoven. Axles and cabs are produced in Westerlo. Leyland Trucks (UK) produces the company's LF series of light and medium duty trucks, as well as CF, XF, XG and XG<sup>+</sup> vehicles. DAF products are sold and serviced by a network of over 1,100 independent dealer locations throughout Europe, the Middle East, Africa, South America, Australia, New Zealand and Asia.

DAF offers a complete range of trucks from 7.5 tonnes Gross Vehicle Weight up to 120 tonnes Gross Combination Weight. All DAF products are of superior quality and developed for a great variety of transport applications. By continuously listening to the customer, DAF offers an exciting range of modern products, focused on providing the lowest operating cost per kilometer in the industry, excellent transport efficiency and maximum comfort for the driver.

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### Annual Review 2021

DAF celebrated the 25<sup>th</sup> anniversary as a PACCAR company in 2021. DAF introduced new XF, XG and XG<sup>+</sup> trucks, setting industry standards in quality, efficiency, comfort and safety.



DAF is the first manufacturer to have created a truck line up that utilizes the new European mass and dimension regulations. Class-leading quality, efficiency, safety and driver comfort come together in the game-changing new XF, XG and XG<sup>+</sup> - 'International Truck of the Year 2022'.



The beautiful interior of the new DAF trucks has an eye-catching dashboard with a fully digital instrument panel and a premium fit and finish.

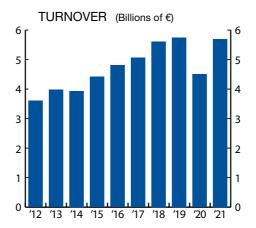


The DAF XG<sup>+</sup> features the largest cab volume on the market, smart swivel seats and fully adjustable bunks for unmatched driver comfort.

The new DAF XF, XG and XG<sup>+</sup> models earned the prestigious 'International Truck of the Year 2022' award. DAF is the first manufacturer to produce vehicles that utilize the new European mass and dimension regulations that allow a more aerodynamic and spacious vehicle design. The XF, XG and XG<sup>+</sup> range delivers up to a 10 percent increase in fuel efficiency and a 19 percent improvement in aerodynamics. The new trucks feature a large windshield and advanced driver assistance technologies to enhance visibility and safety. Larger cabs with roomy interiors deliver unparalleled driver comfort. The DAF XF won the 'Fleet Truck of the Year' award at the U.K. Motor Transport Awards for the third consecutive year and the DAF CF was honored as the 'Vocational Truck of the Year' at the U.K. Fleet News Awards 2021. DAF extended its environmental leadership by launching the LF Electric, which has a zero emissions driving range of 280 kilometers, and a hydrogen-combustion DAF H vehicle, which earned the '2022 Truck Innovation Award'. DAF introduced PACCAR fast charging stations to support CF Electric and LF Electric customers. DAF achieved 15.9 percent market share in the European 16+ tonne segment and was the market leader in the United Kingdom, the Netherlands, Poland, Portugal, Hungary and Bulgaria. DAF is the European market leader in tractors.

DAF commenced operations at its new 37,000 m<sup>2</sup> cab and trim facility in Westerlo, Belgium. The Westerlo plant produced its 3,000,000<sup>th</sup> axle and celebrated 50 years of axle production.

DAF sold 8,600 trucks outside the EU in 2021. DAF is the heavy-duty market leader among European manufacturers in Taiwan, where it sold the 10,000<sup>th</sup>



locally assembled DAF truck. DAF's independent global dealer network opened 45 new locations throughout Europe, South America, Africa and Asia, expanding the worldwide network to over 1,100 locations.

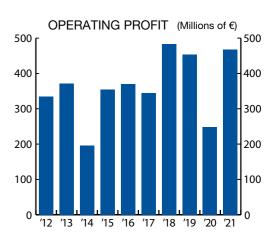
PACCAR Parts' TRP all-makes aftermarket parts program consists of over 81,000 truck, bus and trailer parts and is supported by DAF's worldwide dealer network. DAF dealers opened 14 TRP stores in 2021, increasing the total to 118. PACCAR Parts added its 1,000<sup>th</sup> European fleet to its Fleet Services program, which delivers outstanding service and value to commercial fleets. PACCAR Financial Europe is the leading finance company for DAF trucks in Europe and celebrated 20 years of operations in 2021. DAF commenced construction of a new used truck center in Madrid, Spain to expand its used truck network and meet the growing demand for pre-owned DAF trucks throughout Europe. DAF's dedicated employees did an excellent job creating and maintaining safety protocols that allowed the company to support its customers during the global pandemic. In 2021, DAF Trucks delivered 47,500 CF, XF, XG and XG<sup>+</sup> vehicles. Together with 11,000 Leyland produced LF series, total deliveries amounted 58,500 trucks.

#### Mark C. Pigott

Chairman Supervisory Board, DAF Trucks N.V.

#### Harry Wolters

President Board of Management, DAF Trucks N.V.



### History of DAF Trucks



- **1928** Founding of 'Hub van Doorne Machinefabriek en Reparatie-inrichting' in Eindhoven
- **1933** Commencement of trailer manufacturing
- **1949** Production start of commercial vehicles
- **1955** Production of 10,000<sup>th</sup> truck chassis
- **1957** Opening of the DAF engine factory
- **1958** Start of axle production
- **1959** Introduction of the first turbocharged DAF engine
- **1964** Production of 50,000<sup>th</sup> truck chassis
- **1966** Opening of cab plant in Westerlo (Belgium)
- **1973** DAF is the first truck manufacturer to introduce engine turbo intercooling
- **1979** Trailer production discontinued
- **1985** Introduction of ATi, Advanced Turbo intercooling
- **1987** DAF 95 voted 'International Truck of the Year 1988'
- **1994** Introduction of the first Super Space Cab
- **1996** DAF Trucks becomes a PACCAR Company
- 1997 DAF 95XF voted 'International Truck of the Year 1998'
- **2001** DAF LF voted 'International Truck of the Year 2002' 2006 DAF XF105 voted 'International Truck of the
- Year 2007 **2007** Celebrating 50 years of DAF engine production
- 2007 DAF Enhanced Environmentally-friendly Vehicles
- 2008 Opening of new DAF Engine Test Center
- 2009 Celebrating 60 years of DAF truck production
- **2011** 100,000<sup>th</sup> LF manufactured
- **2011** Production of 2,000,000<sup>th</sup> axle in Westerlo

- 2012 Introduction of the Euro 6 XF and PACCAR MX-13 engine
- 2013 Introduction of the Euro 6 LF and CF and PACCAR MX-11 engine
- 2013 Start production in Ponta Grossa, Brasil
- **2014** Production of 1.000.000<sup>th</sup> cab in Westerlo
- 2014 Launch of DAF Transport Efficiency program
- **2015** Production of 1.000.000<sup>th</sup> truck in Eindhoven
- 2016 Celebrating 50 years of DAF production in Belgium
- 2017 Introduction of New XF, CF and LF
- 2017 Opening of New Cab Paint Facility in Westerlo
- 2017 DAF New CF and XF voted 'International Truck of the Year 2018'
- 2018 Celebrating 90 years of heritage
- 2018 Presentation of LF Electric, CF Electric and CF Hybrid Innovation trucks
- 2019 Production of 100,000<sup>th</sup> New CF & XF
- 2019 Opening DAF Digital Technology Center in Eindhoven
- **2020** Start of CF Hybrid customer field tests
- 2020 DAF announces CF Electric with 200 km range
- 2020 200,000<sup>th</sup> LF manufactured
- **2021** Celebrating 25 years as a PACCAR Company
- **2021** Production of 3,000,000<sup>th</sup> axle in Westerlo
- 2021 Celebrating 20 years of PACCAR Financial Europe
- 2021 DAF New XF, XG and XG+ veted 'International Truck of the Year 2022'

# Over 90 Years of Heritage

For more than 90 years, DAF Trucks has earned a reputation for developing, manufacturing, selling and servicing industry leading transport equipment. The constant drive to engineer and manufacture the highest quality transport solutions has become a trademark for the company. Delivering added value to its customers is the cornerstone of DAF's success.

DAF's roots go back to 1928, when the brothers Hub and Wim van Doorne laid the foundation for what currently is the most successful truck manufacturer in Europe. What started as a small engineering business and blacksmith workshop, developed into a trailer manufacturing business in 1933. In 1949, the first DAF truck was produced in the trailer plant. A year later a new truck factory was built and production started with three, five and six tonnes truck chassis. In the early days the company used Hercules and Perkins engines, but in the 1950's DAF decided to start making its own engines.

#### Innovative Engine Technology

The company has always been highly innovative in engine development. In 1959 DAF was one of the first European truck solutions have been developed to champion the needs for manufacturers to apply turbo charging for diesel engines. In improving local air quality in cities, as well as reducing CO, 1973 DAF was ten years ahead of European competition with emissions and demonstrate DAF's zero emissions the introduction of turbo intercooling, a technology which leadership. initially met the demand for higher engine outputs and lower Leading in Cab and Chassis Development fuel consumption, but which later also proved to be indispensable in realizing cleaner exhaust gases. In the 1980's In the development of comfortable cabs, DAF has always DAF introduced Advanced Turbo intercooling (ATi) which been a leader. The company was one of the first to introduce added to the reduction of fuel consumption and an increase in a cab-over-engine model where the cab could be tilted for engine performance. DAF's latest innovations in engine easy maintenance, while a new full range of innovative cabs technology are the 12.9 litre PACCAR MX-13 engine and the sets the standard in space and comfort. In terms of chassis design, DAF has a well-earned reputation for delivering tailor-10.8 litre PACCAR MX-11 engine, which meet the stringent Euro 6 emission standards. PACCAR engines employ made solutions with two, three or four axle configurations to an efficient application of modern technologies like common meet a wide variety of transport applications. rail injection, a variable geometry turbo, exhaust gas recirculation and advanced engine after-treatment systems.



DAF has introduced a full range of high-end PACCAR charging stations to efficiently charge the batteries of the industry-leading LF Electric and CF Electric trucks.

#### **On the Road to Zero Emission Transport**

To underline DAF's aim to further strengthen its industry leading position in fuel efficiency and low emissions, DAF has introduced a range of innovative trucks, featuring stateof-the-art alternative powertrains. These include the LF Electric and CF Electric for zero emissions city distribution, In addition, DAF is trialling the CF Hybrid for mid-range transportation with full electric, zero emissions drive in urban areas and the best overall efficiency outside cities, thanks to its very efficient diesel engine. The DAF New XF H Innovation Truck features a state-of-the-art hydrogen internal combustion engine and earned the prestigious '2022 Truck Innovation Award'. These sophisticated



Hydrogen technology is an interesting option for the future, next to battery electric solutions which DAF already offers today and hybrid trucks under development.

## World Class Technology

As a PACCAR company, DAF Trucks is a leader in applying state-of-the-art technology. World class systems and equipment are installed in Product Development, Manufacturing Operations, Sales and After Sales Support. DAF Trucks was the first truck manufacturer in the world to comply with the ISO/TS16949 quality standard.



#### **Business Integration**

PACCAR's European Information Technology division supports DAF and its dealers with state-of-the-art IT systems throughout the entire life cycle of product development, production and aftermarket support. In the administrative, manufacturing and product development environments, DAF employees can rely on latest PC and network systems for the highest efficiency and quality. Product engineering work is supported by modern CAD/CAM systems and 3D programs, allowing for great efficiency and world class product development. In the factories, employees receive detailed work instructions via touch-screens while all production data for the product are stored in the central computer system for traceability. Dealers worldwide are provided with high-tech systems for defining the right vehicle specifications for the customer, ordering vehicles and replenishing parts.

#### Engineering

The DAF Technical Center in Eindhoven employs over 1,000 engineers who work with the latest computer aided technologies. The center has comprehensive research and testing facilities, including a state-of-the-art anechoic chamber for a wide range of noise measurements. The DAF Technical Center in Eindhoven also comprises sophisticated engine testing facilities, featuring 34 highly advanced engine test chambers. The engine test center plays a crucial role in the future development of the most efficient and environmentally-friendly engines and enables DAF to build on its leading position in engine development.

#### Manufacturing

DAF's world class manufacturing is guided by the principles of the PACCAR Production System (PPS) and is supported by investments in the most modern manufacturing equipment and the latest technology. In the past years, DAF has invested significantly in all its plants to realize industry leading quality and efficiency. The engine plant is the most modern of its kind, with the installation of Six Sigma compliant equipment for both machining and assembly. In the cab and axle factory in Westerlo, robotic systems have further enhanced efficiency and quality. Truck assembly operations in Eindhoven and Leyland achieve significant productivity and efficiency improvements every year, driven by employee innovation and technology deployment.



Within Product Development sophisticated 3D technologies are applied. Virtual mock-ups lead to optimal product quality and process efficiency.



The state-of-the-art engine test facilities in Eindhoven comprise 34 highly advanced test chambers.



Robots paint cabs in the new state-of-the-art Cab Paint Facility at the DAF premises in Westerlo, Belgium.

## DAF Production Locations







DAF's Eindhoven plant covers a total surface area of over 1,000,000 square metres.





DAF's axle and cab factory in Westerlo, Belgium.







The Leyland assembly plant in Lancashire, United Kingdom.



The 28,000 square metres facility in Ponta Grossa produces CF and XF vehicles for Brasil.

DAF products are manufactured in Eindhoven (the Netherlands), Westerlo (Belgium), Leyland (UK), Ponta Grossa (Brasil), Bayswater (Australia) and Taichung (Taiwan). Production of engines, cabs, axles and chassis as well as final vehicle assembly are integrated in the various facilities. Westerlo is the home of DAF's axle and cab factory. Leyland is the manufacturing site for DAF's light and medium duty LF vehicle range, as well as heavy duty CF, XF, XG and XG<sup>+</sup> models.

#### **PACCAR Production System**

DAF utilizes the innovative PACCAR Production System (PPS) in its manufacturing operations. In DAF's engine factory, employees receive standardized work instructions on PC workstations. Robots are used to enhance assembly accuracy and factory ergonomics. At DAF's component factory skilled workers use advanced welding robots and laser cutting machines to produce a wide range of cab, chassis and axle parts. Ultramodern CNC-controlled machines and welding robots have been installed at the Westerlo cab and axle factory to continuously improve quality. The Leyland assembly plant is a highly modern facility producing the DAF LF series, as well as <del>CF and XF model</del>

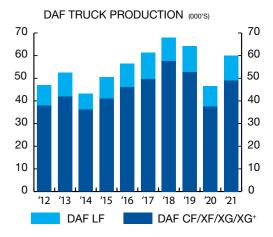
#### **Quality Trucks Built By Quality People**

DAF Trucks is constantly increasing quality and efficiency. Within the PACCAR Production System, there is a continuous effort to do everything right the first time, without waste of energy and materials and with the best quality. The knowledge and skills of DAF employees, together with the PACCAR Production System, form the basis for continuous process improvement. The result is a world-class product manufactured in world-class factories by world-class people.

#### **Environmental Leadership**

DAF is an environmental leader, offering a full range of fuel efficient and ultra-clean diesel engines meeting the most stringent emission standards. DAF was among the first European truck manufacturers to comply with the ISO 14001 standard for environmental care. All production facilities have achieved 'Zero Waste to Landfill'. Thanks to the application of highly sophisticated technologies, DAF's ultra-modern cab paint facility and the new cab and trim factories in Westerlo, Belgium are the latest examples of how DAF leads the way in environmental care and stewardship.





# DAF Product Range

Every transport application has unique requirements – so every DAF vehicle is built to order from a range of cab, chassis and driveline configurations. The DAF LF series excels at city and regional distribution from 7.5 to 19 tonnes GVW. The DAF CF series serves a wide variety of regional transport applications and the XF, XG and XG<sup>+</sup> series are ideal for the long haul. All DAF trucks have one quality standard: the best. When ordering, DAF dealers guide customers through the selection process using state-of-the-art software – including the innovative on-line DAF 3D Truck Configurator – to ensure that specifications exactly match the application.



#### **The New Generation DAF**

DAF is the first manufacturer to incorporate new European regulations that define vehicle dimensions. The trucks' streamlined silhouette adds to 10% improved fuel efficiency, industry leading direct vision and safety and a next level in driver comfort, thanks to unparalleled interior space, quality and fit & finish. The new XF, XG and XG<sup>+</sup> for long and heavy haulage are the new industry-benchmark in every aspect and were awarded 'International Truck of the Year 2022', the most prestigious recognition in the truck industry. The New Generation DAF trucks represent an entirely new vehicle platform, fully prepared for future alternative electric, hybrid and hydrogen powertrains.

#### DAF XF Series: Built For Long Distance

Low operating costs, excellent driver satisfaction and high reliability are the key development criteria behind the DAF XF series for the long haul. The XF is an outstanding value proposition in the market. It has a very spacious cab, offers superb comfort to the driver and low cost per kilometre to the operator, thanks to – among others – superior fuel efficiency. The XF is a market leader.

### DAF CF Series: Built To Perform

The DAF CF is suited to regional, national or international transport, smooth roads or rough terrain. It's all the same to the DAF CF series, available either as a tractor or rigid chassis in two, three, four and five axle configurations. Built to handle the demands of intensive use, this multifunctional truck is a top performer in every application – from bulk or tank transport to heavy-duty work in the construction industry and from garbage collection to general distribution, for which also full battery electric versions are available.

#### DAF LF Series: Built To Deliver

The DAF LF is agile in heavy traffic and has optimal accessibility and low vehicle weights for class-leading payloads. With a tight turning radius and easy maneuverability, the DAF LF series with GVW's ranging from 7.5 to 19 tonnes is the perfect partner for urban and regional distribution. These powerful and economical vehicles are equally suited for long-distance lightweight transport as well as vocational applications. For 'zero emission' distribution transport in city areas DAF offers the advanced LF Electric.







# PACCAR Engines

PACCAR has an impressive track record in the development and manufacturing of highly efficient, reliable, durable and compact yet powerful engines. With 65 years of experience in engine development and manufacturing, DAF is the centre of excellence for engine and driveline development within PACCAR, working closely with the PACCAR Technical Center in North America.

DAF has always been a strong believer in six cylinder in-line engines. The compact design allows the engine to integrate easily into the vehicle, while the vehicle's payload benefits from the relatively low engine weight. The DAFdesigned PACCAR engines feature this highly efficient concept. DAF also supplies these 10.8 and 12.9 litre PACCAR engines to manufacturers of buses, coaches and special vehicles worldwide.



The highly efficient and powerful 12.9 liter PACCAR MX-13 engine features sophisticated technologies like common rail injection, a variable geometry turbo and exhaust gas recirculation.



The Eindhoven based Engine Test Center is instrumental in expanding PACCAR's leading position in engine development.

#### PACCAR MX-13 Engine

The 12.9 litre PACCAR MX-13 engine series is available in Euro 3, Euro 5 and Euro 6 specification and sets the standards in the 13 litre class. The industry-leading heavy duty diesel engine with common rail injection, a variable geometry turbo charger and exhaust gas recirculation combines excellent performance of up to 390 kW/530 hp and a torgue of 2,700 Nm with industryleading fuel efficiency. The use of high-quality materials such as compact graphite iron for cylinder blocks and cylinder heads and extensive functional integration results in excellent reliability and durability.

#### PACCAR MX-11 Engine

The 10.8 litre PACCAR MX-11 Euro 5 or Euro 6 engine shares many of the technological innovations with the PACCAR MX-13, as well as the intelligent and ultracompact exhaust gas after-treatment systems. The ultramodern PACCAR MX-11 engine features double overhead camshafts and has been developed for a wide range of applications, offering versions specifically designed for distribution transport and also for heavy duty applications. Power ratings vary from 220 kW/300 hp to 330 kW/450 hp. Fuel consumption is 3% lower than that of the already highly efficient 12.9 litre PACCAR MX-13 engine, and the weight reduction of over 180 kg presents a great opportunity to maximize payload, particularly important in bulk and tank transport.

#### **PACCAR MX in North America**

PACCAR has installed 283,000 PACCAR MX-13 and PACCAR MX-11 engines in Kenworth and Peterbilt trucks in the U.S. and Canada since the PACCAR Mississippi engine factory began production in mid-2010. In 2021, the PACCAR MX-13 and MX-11 engines were installed in almost 40 percent of Kenworth and Peterbilt heavy-duty trucks in the U.S. and Canada.

### Strong Market Position

With great products, class-leading services including PACCAR Financial and PACCAR Parts, and a dedicated, customer oriented organization, DAF Trucks is a leading manufacturer in the European truck industry. In 2021, DAF's European heavy duty market share was 15.9%.

European 16+ tonne truck industry registrations were 278,000 vehicles in 2021 with truck demand reflecting good European economic growth.

DAF's 2021 heavy duty market share was 15.9%, with market leadership in the Netherlands (28.5%), the United Kingdom (29.4%), Hungary (24.8%), Poland (24.3%), Bulgaria (23.8%) and Portugal (19.0%). DAF is the European market leader in tractors.

The total EU market for light trucks (6 – 16 tons) was 41,400 vehicles in 2021. DAF market share in this class grew to 10.1%.

DAF benefits from a strong demand for its LF, CF, XF, XG and XG<sup>+</sup> trucks because of their high fuel efficiency, excellent reliability and high resale values, backed by industry-leading services and a highly professional dealer network.

#### **Growing Presence Outside Europe**

DAF sold 8,600 trucks outside the EU in 2021. This includes a large order for heavy duty trucks from Colombia and delivery of dozens fully-fitted garbage trucks in Ghana. DAF is the heavy duty market leader among European manufacturers in Taiwan, where it completed the 10,000<sup>th</sup> locally assembled DAF truck. DAF established new dealers in Peru, Singapore and the Philippines and is the market leader in Israel.



200 DAF CF 6x4 trucks were delivered in Colombia for application in inhospitable areas. Reliability, fuel efficiency and driver comfort were the main purchase criteria.

DAF Brasil has produced over 18,000 trucks as it celebrated its eight year of operation. DAF Brasil achieved 5.7% market share in the 16+ tonne segment. DAF earned its fourth 'Brand of the Year' award from FENABRAVE and introduced the DAF CF rigid truck in Brasil. The Ponta Grossa factory achieved ISO 14001 certification in 2021. DAF dealers in Brasil have invested over \$98 million in 51 service locations, including 8 TRP stores.

#### **World-wide Component Sales**

DAF sold 2,200 PACCAR engines to leading manufacturers of coaches, buses and specialty vehicles worldwide. The City of Istanbul, Turkey selected the PACCAR MX-11 engine to power a new fleet of articulated buses. In Europe, PACCAR MX-11 and MX-13 engines are marketed for marine applications, serving the need for highly efficient and environmentally-friendly power units for inland waterway transport purposes.

#### Looking Ahead

It is estimated that industry sales in the above 16-tonne truck market in Europe in 2022 will be in a range of 260,000-300,000 units. With a class-leading product range, top quality services and a strong dealer network, DAF is well positioned to further increase market share in the coming years.



DAF Brasil introduced the CF rigid truck and earned its fourth 'Brand of the Year' award from FENABRAVE.

### **Dealer** Locations





Auxerre, France



Himberg - Austria



Dresden, Germany



Avonmouth - United Kingdom



Piancenza, Italy



Navarra - Spain

### After Market Support

#### DAF Parts and Service

DAF Trucks offers a total transport solution to maximize profitability per kilometre for its customers as part of the DAF Transport Efficiency philosophy. DAF's network of over 1,100 independent dealer locations advises on choosing the right vehicle and specification and then delivers parts and service support over the life of the vehicle. PACCAR Parts, DAF MultiSupport, PACCAR Financial, DAF Connect and DAF International Truck Service (ITS) further enhance the customer's fleet management.

#### **Efficient Parts Distribution**

DAF dealers and customers are supported by PACCAR Parts Distribution Centres in the Netherlands, the United Kingdom, Hungary, Spain, Russia, Brasil and Panama. Every week, over 9,500 shipments are made with a delivery reliability of 99.99%, setting the benchmark in the truck parts business. Over 1,000 fleets from 20 countries participate in the PACCAR Parts Fleet Services program, benefiting from consolidated invoicing and other fleet solutions. More than 150,000 MAX card holders receive exclusive benefits on parts and service offerings. A rapidly growing number of customers order parts online via the PACCAR Parts powered DAF webshop. In addition, PACCAR Parts extended the TRP product range

through a wide range of universal truck and trailer parts and workshop consumables, providing parts and service solutions to all truck makes and trailer customers. The network of dedicated TRP shops has grown to 118 locations.

#### DAF MultiSupport For Improved Profitability

DAF MultiSupport offers a range of repair and maintenance services at a fixed price per kilometer. This enables operators to maximize the return from their DAF trucks. By making operating costs more predictable and ensuring a well maintained vehicle fleet, DAF MultiSupport enables its customers to focus on their core business. Thanks to enriched services with DAF Connect, making use of real time vehicle data, customers can even further decrease their Total Cost of Ownership. DAF MultiSupport is offered in 25 European countries.

#### 1,100 Dealers And Service Points

DAF customers can rely on DAF's first class network of over 1,100 sales and service points. The company operates primarily with independent dealers, local entrepreneurs that are supported with the know-how, systems and training by DAF to enable them to offer customers high quality service. In 2021, DAF further strengthened its distribution network by adding 45 new dealer facilities in Europe, South America, Asia and Africa.

### DAF Connect Fleet Management System

DAF Connect is an innovative fleet management platform, offering operators real-time information on the performance of their vehicles and drivers. Data on vehicle location, fuel consumption, mileage, fleet utilization and idle time are clearly presented in an on-line dashboard. The latest DAF Connect features for the New Generation DAF XF, XG and XG<sup>+</sup> include 'over-theair' software updates, increasing vehicle uptime. DAF Connect enables truck navigation to be presented on the truck's dashboard displays. For the driver, a mobile app is available which provides economic driving feedback, 2-way messaging and instructions for the daily vehicle check, all of which adds to operating efficiency.

#### **PACCAR Financial Europe (PFE)**

Financing trucks is an important business decision which has a direct impact on the customer's operation. PACCAR Financial allows customers to make the right financial decision for their specific situation by offering all the available options – such as financing term, ownership or leasing and fixed versus variable interest rate decisions. With over 60 years of global experience in the transport industry and more than 20 years in Europe, PACCAR Financial understands the needs of operators and has developed flexible and innovative financial products. PFE provides finance solutions in 16 European countries and continues to grow. In 2021, PFE financed nearly one in three of every new truck registered by DAF and managed a total portfolio of 53,000 DAF trucks.

#### **DAF Used Trucks**

DAF Used Trucks is the premium reseller of high quality pre-owned DAF trucks through the DAF Dealer network and DAF's 7 retail centers around Europe. More than 12,000 well maintained pre-owned trucks are sold every year, a significant proportion of which include a twelve month DAF First Choice warranty which provides even more assurance to the customer.

### PACCAR Leasing GmbH (PacLease)

PacLease is a leading truck and trailer rental company operating in Germany. The company is headquartered in Dieburg, near Frankfurt and offers trucks and trailers for rent from DAF dealerships throughout the country. PacLease runs a modern fleet of more than 2,150 premium DAF trucks and 400 trailers and provides a 24/7 service to its customers all over Europe.

### Subsidiaries

### **Directors and Officers**

#### **DAF Trucks N.V.**

Hugo van der Goeslaan 1 P.O. Box 90065 5600 PT Eindhoven The Netherlands Tel +31 40 214 9111

#### **DAF Trucks Vlaanderen N.V.**

Cab and Axle Factory Van Doornelaan 1 2260 Westerlo Belgium Tel +32 14 568500

#### **DAF Trucks België**

Luxemburgstraat 17 9140 Temse Belgium Tel +32 3 7101411

#### **DAF Trucks Deutschland** GmbH

DAF-Allee 1 50226 Frechen Germany Tel +49 2234 5060 100

#### **DAF Trucks France S.a.r.I.**

Paris-Nord II 64, rue des Vanesses 95943 Roissv CDG Cedex France Tel +33 1 49 90 80 00

#### **DAF Trucks Ltd.**

Haddenham Business Park Pegasus Way HP17 8LJ United Kingdom Tel +44 1844 261111

#### **DAF Austria GmbH**

Industriezentrum NÖ-Süd Str. 2a, Objekt M40 Postfach 76 A-2355 Wiener-Neudorf Austria Tel +43 2236 677 477-0

### **DAF Hungary**

3, Vidor 1172 Budapest Hungary Tel +36 1 2580841

#### DAF Trucks CZ, s.r.o.

Zděbradská 61 251 01 Jazlovice - Ricany Czech Republic Tel +420 323 626 102

#### **DAF Nederland**

Hooge Akker 2 5661 NG Geldrop The Netherlands Tel +31 40 2677777

#### **DAF Trucks Slovakia**

DAF Trucks CZ. s.r.o., Branch office Dúbravská cesta 2, 5. Poschodie 841 01 Bratislava - Patrónka Slovak Republic Tel +421 918 222 170

#### **DAF Trucks Danmark A/S** Kokbjerg 1B, 1. 6000 Kolding Denmark Tel +45 74 62 55 10

#### DAF Trucks (Schweiz) AG

Gewerbepark Mägenwil Hintermättlistrasse 3 5506 Mägenwil Switzerland Tel +41 62 877 44 33

#### DAF Trucks Polska Sp.z.o.o.

Ul. Krakowiaków 48 02-255 Warszawa Poland Tel +48 22 4589500

#### **DAF Trucks Norge A/S**

Vestre Strandgate 23 4611 Kristiansand Norway

#### **DAF Vehiculos Industriales** S.A.U. (DAVISA)

Parque Empresarial San Fernando Edificio Francia 1º Escalera B. 28830 San Fernando de Henares (Madrid) Spain Tel +34 916600255

#### DAF Veicoli Industriali S.p.A.

Via del Bosco Rinnovato 8 Edificio U4 20090 Assago (Milan) Italy Tel +39 (0) 248 4291

#### **DAF Trucks Turkey Otomotiv Ticaret Limited Şirketi**

Allianz Tower, Küçükbakkalköy Mah. Kayışdağı Cd. No:1 Kat:31, 34752 Ataşehir İstanbul Turkey Tel +90 216 227 53 33

#### **DAF Trucks Rus, LLC** Pravdy Str. 26, premises XX1, 3rd floor 125124, Moscow Russia

Tel +7 495 7850720

**DAF Caminhões Brasil** Indústria Ltda.

Av. Flávio Carvalho Guimarães 6000. Bairro Boa Vista. Cep: 84072-190 Ponta Grossa – Paraná Brazil Tel +55 42 3122-8400

#### **DAFP Unipessoal Lda**

Avenida Infante D. Henrique 26 1149-096 Lisbon Portugal Tel +34 916600255

#### **Supervisory Board**

Mark C. Pigott Executive Chairman PACCAR Inc

**R. Preston Feight** Chief Executive Officer PACCAR Inc

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Floortje Jansen **Company Secretary** 

Piet van Schijndel

Dame Sue Owen DCB Digital, Culture, Media & Sport







DAF Trucks N.V. Hugo van der Goeslaan 1 P.O. Box 90065 5600 PT Eindhoven The Netherlands Tel: +31 (0) 40 21 49 111 Fax: +31 (0) 40 21 44 325 www.daf.com

HQ-GB:0322

In the interest of continuing product development, DAF Trucks reserves the right to change specifications or equipment at any time without notice. For exact and recent information please contact your local DAF dealer.





ISO14001 Environmental Management System IATF16949 Quality Management System



